



HILTI Trade in Policy 2021

January 1st, 2021

Dear valued customers,

Hilti offers a “trade-in” program for our current tool buying customers.

All trade-ins (only Hilti to Hilti tools) are entitled for additional 10% discount on top of our standard discount, for tools in the same classification:

Examples of tools in the same classification are:

- Breakers to breakers
- Combihammers to Combihammers
- Rotary to Rotary (It can be corded to cordless or cordless to corded)
- Chargers to Chargers
- Batteries to Batteries
- Universal Cordless Drill (UCD) to UCD
- Diamond coring to diamond coring
- Multiline laser to Multiline laser
- Rotating laser to rotating laser
- Direct Fastening to Direct Fastening (It can be gas to battery or battery to gas)
- Shift in technologies (e.g. Rotary to BX/GX – from anchoring to direct fastening)

*Trade in for Hilti AG 100 and UD4 are not accepted

If you should have any questions, please feel free to reach out to your respective Account Manager at any point of time.

We look forward to an ongoing collaboration with you.

Yours sincerely,

Govinash Visvanathan
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