

List Price Adjustment Effective 1st of June 2022

April 14, 2022

Dear Valued Customer,

We hope you and your family are staying safe and healthy through this unprecedented time and we would like to share some updates with you.

Due to the recent unprecedented circumstances that is happening across the globe, the current global supply chain has continued to be impacted greatly. Raw material prices continue to increase, shortage on electronic components spikes in electronic cost and increase in energy rate leads to increase in production and transportation cost.

Although we have taken all necessary actions to review our cost structure and reduce the impact of the market situation and with this current disruption of supply chain, we are forced to revise our prices with effect from June 1st, 2022, all prices of Hilti products will increase by 3 - 6%.

We have only pass on the minimum fraction of the overall impact, to ensure that we can continue supplying our customers with innovative, safe, and productive Hilti solutions to secure our competitive advantage.

Hilti will continue to monitor the economic climate and make necessary adjustment so that we continue to deliver our promise of providing industry – leading products, services, and software to enhance the performance and productivity of your business.

Should you require any further clarification or assistance, please do not hesitate to contact your dedicated Hilti Account Manager or our Customer Service Hotline at 1-800-88-0985.

Thank you in advance for your understanding and we remain always committed to provide outstanding services and products to you.

Yours faithfully,

Cedric Lezer

Managing Director Hilti (Malaysia) Sdn. Bhd.